



***AUTHORIZED FEDERAL SUPPLY SERVICE  
ENVIRONMENTAL SERVICES  
SCHEDULE PRICELIST***



**Federal Supply Service**  
U.S. General Services Administration

**FEDERAL SUPPLY SCHEDULE INFORMATION  
ENVIRONMENTAL SERVICES SCHEDULE PRICELIST**

<b>Special Item Numbers (SIN)</b>	<b>Products/Services</b>
899-1.....	Environmental Consulting Services
899-1 (RC).....	Environmental Consulting Services
899-3.....	Environmental Training Services
899-3 (RC).....	Environmental Training Services

**Schedule for – Environmental Services**  
**Federal Supply Group: 899 Class: F999**  
**Contract: GS-10F-0164M**

**Period Covered By Contract**  
February 15, 2007 through February 14, 2012

**Contractor:**

IIF Data Solutions, Inc.  
5885 Trinity Parkway, Suite 120  
Centreville, VA 20120  
(703) 531-1180  
www.iifdata.com

**Business Size:** Large Business

Pricelist current through , Modification A043, dated 09/10/09. Products and ordering information in this FSS Environmental Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! By accessing the Federal Supply Service’s Home Page via the Internet at <http://www.fss.gsa.gov>

Contacts:

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Contact: Charles Patten, Contracts Manager

## **CUSTOMER INFORMATION:**

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 899-1 and 899-3.
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
2. Maximum Order: \$5,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage (delivery Area): FOB Domestic and Overseas
5. Point(s) of production (city, county, and state or foreign country): Same as company address
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
7. Quantity discounts: None Offered
8. Prompt payment terms: Net 30 days
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: will Over \$2,500
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11 d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as company address

- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.asa.gov/schedules](http://fss.asa.gov/schedules)).
14. Payment Address(es): Same as company address
15. Warranty provision.: Contractor's standard commercial warranty
16. Export Packing Charges (if applicable): N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): Contact Contractor
18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
19. Terms and conditions of installation (if applicable): N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants):
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).
25. Data Universal Numbering System (DUNS) number: 11-4706695
26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered Contractor will accept LH and FFP

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## **Company Information**

IIF Data Solutions, Inc. (IIF) is a medium sized professional services company with a wealth of US Army, US Army Reserve (USAR) and Army National Guard (ARNG) recruiting and retention services and support experience. Our national footprint consists of almost 600 employees of which over 450 have substantial Army, USAR, or ARNG experience. IIF has over three years comprehensive experience and superb past performance of providing identical Guidance Counselor and Staff Recruiter Services and support for the ARNG.

Founded in 1998 and headquartered in Northern Virginia, IIF has over ten years comprehensive experience providing program and project management, professional and administrative services and support for the Department of Defense, Army, USAR and ARNG throughout the 54 States, Territories and the District of Columbia. As a corporation, IIF is dedicated to the entrepreneurial principle of aggressively tackling client challenges head-on with cost effective, low risk, innovative dynamic solutions. IIF is recognized as one of the top 10 fastest-growing companies by Washington Technology, the Washington Business Journal and Inc. *500 Magazine*.

IIF's strong capability for providing environmental advisory services to government agencies is based on:

1. Comprehensive understanding of Federal and State environmental laws, regulations, and permit requirements,
2. Comprehensive understanding of Federal government environmental organizations and their needs,
3. Experienced, complete staff of environmental specialists,
4. Excellent record of providing on-time/on-budget project delivery, and
5. Recognized, proven expertise in Quality Assurance/Quality Control.

## **Services and Capabilities (SIN's)**

### **SIN 899-1: Environmental Consulting Services**

#### **IIF Services**

1. Data Identification, Collection, and Analysis Expert Testimony Preparation
2. Literature/Archival/Regulatory Research Human Health Risk Evaluation
3. Sampling & Analysis National Surveys Support
4. Scoping/Alternatives Analysis Environmental Impact Evaluation
5. Public Meetings/Hearings Support NEPA Document Preparation (EIS, EA, FONSI, ROD, NOI)
6. Environmental Impact Statements (EIS) and Environmental Assessments (EA) Under the National Environmental Policy Act (NEPA)

### **SIN 899-3: Environmental Training Services**

#### **IIF Services**

1. Requirements Analysis Computer-Based Course Development
2. Task Analysis Technology Exploitation
3. Course Development Pilot Testing
4. Course Presentation Distance Learning Applications

### Labor Categories, Descriptions and Qualifications (Sin's 899 1&3)

CODE	TITLE	DESCRIPTION	EXPERIENCE	EDUCATION
SME III	SUBJECT MATTER EXPERT III	Performs very complex tasks with minimal supervision. Thoroughly knowledgeable about specific tasks, processes, or functions, and performs to the organization's best practice standard. Skilled in developing scenarios for analyzing requirements and solutions. May be required to make recommendations on further project developments or to recommend specific system enhancements. Ensures that organization is maximizing the impacts and potential of new systems projects. Experienced in utilizing new methodologies for solving problems and ensuring that systems are in compliance with organizational requirements. Provides technical guidance to other project team members. Develops and recommends organizational process changes to include new solutions and new technology. Excellent communication and problem-solving skills. Results of work are technically authoritative. Specific responsibilities will vary according to clients needs.	Fifteen (15) years experience in functional area in which support will be provided.	Advanced degree in functional area in which support will be provided. Eight (8) years relevant experience may be substituted for the degree.
SME II	SUBJECT MATTER EXPERT II	Performs tasks with high degree of complexity with minimum supervision. Thoroughly knowledgeable about specific tasks, processes, or functions, and performs to the organization's best practice standard. Skilled in developing scenarios for analyzing requirements and solutions. Experienced in utilizing new methodologies for solving problems and ensuring that systems are in compliance with organizational requirements. Provides technical guidance to other project team members. Develops and recommends organizational process changes to include new solutions and new technology. Results of work are technically authoritative. Specific responsibilities will vary according to clients needs. Twelve (12) years experience in functional area in which support will be provided.	Twelve (12) years experience in functional area in which support will be provided.	Advanced degree in functional area in which support will be provided. Eight (8) years relevant experience may be substituted for the degree.
PGM	PROGRAM MANAGER	Responsible for the administration and complete performance of all phases of a project within the specifications of the contract and in a manner that satisfies the client and fulfills the performance standards of the company. Plans, directs and supervises all technical, fiscal and administrative functions of a project, including coordinating the responsibilities and task assignments of key project personnel. Develops budgets, schedules and plans for the various analytical and engineering involved with the project.	Ten (10) years experience managing contracts and/or projects.	Bachelors or four (4) years of directly relevant experience may be substituted.

<b>CODE</b>	<b>TITLE</b>	<b>DESCRIPTION</b>	<b>EXPERIENCE</b>	<b>EDUCATION</b>
PE	PRINCIPAL ENGINEER	Possesses extensive knowledge of engineering concepts, procedures and practices. Requires proven ability to apply complex procedures and practices. Requires proven ability to apply complex scientific and engineering analysis to solve problems. Develops and refines new engineering techniques to enhance quality and productivity. Establishes performance and technical standards. Generates and approves project and testing specifications. Schedules and allocates work. Provides advice and guidance to project team and resolves problems to meet performance and financial objectives. Is the principal technical expert or team lead for technical and non-technical personnel involved in project solutions. May be the point of contact to the customer. Coordinates with project or program manager to ensure the problem solution and user satisfaction.	Ten (10) years experience in a Government or commercial contracting environment. Four (4) years in a supervisory role. Requires proven ability to work independently on complex problems.	Master's degree in Computer Science, Information Systems, an Engineering discipline, Business, or related discipline. Six (6) years of directly relevant experience may be substituted.
SME I	SUBJECT MATTER EXPERT I	Performs tasks of a moderate degree and difficulty with minimal supervision. Knowledge about specific tasks, processes, or functions and performs to the organization's best practice standard. Analyzes technical and performance risk and cost impacts of approaches and solutions to client problems. Develops and recommends organizational process changes to include new solutions and new technology. May establish performance and technical standards. Generates and approves project and testing specifications. Provides technical guidance to other project team members. Results of work are technically authoritative. Very good communication and problem-solving skills. Specific responsibilities will vary according to client needs.	Ten (10) years experience in functional area in which support will be provided.	Bachelor's degree in functional area in which support will be provided. Six (6) years relevant experience may be substituted for the degree. Advanced degree may be required.
PJM	PROJECT MANAGER	Defines technical systems requirements for the solution of difficult business problems and formulates procedures for resolution. Develops, implements and maintains major systems. Leads major systems development projects and manages the on-going maintenance of groups of related systems. Represents the company in meetings with the Client in the absence of the Program Manager of at his/her discretion. Provides direct supervision over all project personnel and is responsible for the timely and successful delivery of the project in accordance with the client requirements.	Ten (10) years experience managing contracts and/or projects.	Bachelors or four (4) years of directly relevant experience may be substituted.

<b>CODE</b>	<b>TITLE</b>	<b>DESCRIPTION</b>	<b>EXPERIENCE</b>	<b>EDUCATION</b>
PA	PRINCIPAL ANALYST	Leads design of project solutions and manages project. Provides primary point of contact with client and is the senior technical advisor. Brings a broad mix of experience and accomplishment to the project. Provides technical and administrative supervision of personnel performing design and development tasks, including review of work products for correctness, adherence to design concept and user standards, and progress in accordance with schedules. Provides strategic guidance in areas of formulating requirements, analyzing project proposals, recommending optimum approaches and developing system design. Approves recommendations and ensures deliverables meet customer expectations. Formulates specification for developers to use in producing product deliverables.	Ten (10) years experience with four (4) years supervisory responsibility.	M.S. degree or B.S. and six (6) years experience. Eight years experience with increasing responsibility on projects of varying degree of complexity may be substituted.
AN III	ANALYST III	Independently works on routine assignments or works with only minimal supervision. Advises project teams. Defines specialized aspects of user's documentation. Performs detailed comparisons of various systems. Prepares inputs to functional specifications and implementation schedules for conversion of smaller applications and subsystems to major applications. Able to gather requirements and systems reports to accommodate internal function groups. Skilled at creating test plans, scripts and scenarios for user acceptance system, unit and integration testing. Experienced at testing system functionality and validating output against expectations. Directs the preparation of major technical reports. Performs technical evaluations and provides technical contributions for proposals. Provides guidance to other technical personnel.	Six (6) years experience in analysis that resulted in the design and development of a large application, recommendation, or specification in a Government or commercial contracting environment. Leadership responsibility as a team member.	Bachelor's degree of Six (6) years of directly relevant experience.

<b>CODE</b>	<b>TITLE</b>	<b>DESCRIPTION</b>	<b>EXPERIENCE</b>	<b>EDUCATION</b>
AN II	ANALYST II	Develops complete specifications and coordinate closely to ensure proper implementation of specification and development of required solutions. Analyzes methods of approach. Independently works on routine assignments or works with only minimal supervision. Plans and directs technical investigations. Performs analysis and devises solutions to complex problems that involve the initiation of research and analysis. Develops new methods to solve advanced problems. Provides comprehensive technical reports and memorandum containing recommendations that may form the basis for major decisions. Directs the preparation of other major technical reports. Performs technical evaluations and provides technical contributions for proposals. Provides guidance to other technical personnel.	Four (4) years experience in analysis that results in the design, development of an application, an analysis report, recommendation, or specification in a Government or commercial contracting environment. Increasing responsibility as a member of a design and development team.	Bachelor's degree or four (4) years relevant experience.
AN I	ANALYST I	Under general supervision, develops plans for project solutions from project inception to conclusion. Exercises analytical techniques when gathering information from users, defining work problems, describing solutions, and developing procedures to resolve problems. Devises and designs requirements for segments of more complex problems, and formulates procedures for their solutions.	Zero (0) to two (2) years experience in analysis that results in the design and development of an application, an analysis report, recommendation, or specification in a Government or commercial contracting environment.	Bachelor's degree and two years experience. Four years experience may be substituted for the education requirement.

**Labor Rates**  
**Pricing Escalation – 3% yearly increase**

<b>Labor Categories</b>	<b>2009-2010 Hourly Rates w/ IFF</b>	<b>2010-2011 Hourly Rates w/ IFF</b>	<b>2011-2012 Hourly Rates w/ IFF</b>
Subject Matter Expert III	\$210.16	\$216.46	\$222.95
Subject Matter Expert II	\$136.77	\$140.87	\$145.10
Program Manager	\$109.25	\$112.53	\$115.91
Principal Engineer	\$95.43	\$98.29	\$101.24
Subject Matter Expert I	\$92.35	\$95.12	\$97.97
Project Manager	\$67.01	\$69.02	\$71.09
Principal Analyst	\$61.68	\$63.53	\$65.44
Analyst III	\$52.05	\$53.61	\$55.22
Analyst II	\$40.84	\$42.07	\$43.33
Analyst I	\$35.34	\$36.40	\$37.49