



*Authorized Federal Supply Service
Environmental Services
Schedule Pricelist*



Federal Supply Service

U.S. General Services Administration

**FEDERAL SUPPLY SCHEDULE INFORMATION
ENVIRONMENTAL SERVICES SCHEDULE PRICELIST**

Special Item Numbers (SIN)	Products/Services
899-1.....	Environmental Consulting Services
899-1 (RC).....	Environmental Consulting Services
899-3.....	Environmental Training Services
899-3 (RC).....	Environmental Training Services

Schedule for – Environmental Services
Federal Supply Group: 899 Class: F999
Contract: GS-10F-0164M

Period Covered By Contract
 February 15, 2012 through February 14, 2017

Contractor:

IIF Data Solutions, Inc.
 14850 Conference Center Dr. Suite 110
 Chantilly, Virginia 20151
 (703) 531-1180
 www.iifdata.com

Business Size: Large Business

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Contact: Charles Patten, Jr., Contracts Manager

Pricelist current through Modification PA-0014, dated 12/12/2011. Products and ordering information in this FSS Environmental Pricelist are also available on GSA Advantage! System. Agencies can browse GSA Advantage! By accessing the Federal Supply Service’s Home Page via the Internet at <http://www.fss.gsa.gov>.

CUSTOMER INFORMATION:

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 899-1/RC and 899-3/RC.
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage (delivery Area): FOB Domestic and Overseas
5. Point(s) of production (city, county, and state or foreign country): Same as company address
6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.
7. Quantity discounts: None Offered
8. Prompt payment terms: Net 30 days
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: will Over \$2,500
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." Under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11 d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as company address

- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.asa.gov/schedules).
14. Payment Address(es): Same as company address
15. Warranty provision.: Contractor's standard commercial warranty
16. Export Packing Charges (if applicable): N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): Contact Contractor
18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
19. Terms and conditions of installation (if applicable): N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants):
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Numbering System (DUNS) number: 11-4706695
26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered Contractor will accept LH and FFP



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Company Information

IIF Data Solutions, Inc. (IIF) is a medium sized professional services company with a wealth of US Army, US Army Reserve (USAR) and Army National Guard (ARNG) recruiting and retention services and support experience. Our national footprint consists of almost 600 employees of which over 450 have substantial Army, USAR, or ARNG experience. IIF has over three years comprehensive experience and superb past performance of providing identical Guidance Counselor and Staff Recruiter Services and support for the ARNG.

Founded in 1998 and headquartered in Northern Virginia, IIF has over ten years comprehensive experience providing program and project management, professional and administrative services and support for the Department of Defense, Army, USAR and ARNG throughout the 54 States, Territories and the District of Columbia. As a corporation, IIF is dedicated to the entrepreneurial principle of aggressively tackling client challenges head-on with cost effective, low risk, innovative dynamic solutions. IIF is recognized as one of the top 10 fastest-growing companies by Washington Technology, the Washington Business Journal and Inc. *500 Magazine*.

IIF's strong capability for providing environmental advisory services to government agencies is based on:

1. Comprehensive understanding of Federal and State environmental laws, regulations, and permit requirements,
2. Comprehensive understanding of Federal government environmental organizations and their needs,
3. Experienced, complete staff of environmental specialists,
4. Excellent record of providing on-time/on-budget project delivery, and
5. Recognized, proven expertise in Quality Assurance/Quality Control.



Services and Capabilities (SIN's)

SIN 899-1: Environmental Consulting Services

IIF Services

1. Data Identification, Collection, and Analysis Expert Testimony Preparation
2. Literature/Archival/Regulatory Research Human Health Risk Evaluation
3. Sampling & Analysis National Surveys Support
4. Scoping/Alternatives Analysis Environmental Impact Evaluation
5. Public Meetings/Hearings Support NEPA Document Preparation (EIS, EA, FONSI, ROD, NOI)
6. Environmental Impact Statements (EIS) and Environmental Assessments (EA) Under the National Environmental Policy Act (NEPA)

SIN 899-3: Environmental Training Services

IIF Services

1. Requirements Analysis Computer-Based Course Development
2. Task Analysis Technology Exploitation
3. Course Development Pilot Testing
4. Course Presentation Distance Learning Applications



Labor Categories & Descriptions

Labor Category	Education	Experience	Description
Subject Matter Expert III	Advanced degree or equivalent	Fifteen (15) years experience in functional area in which support will be provided.	Performs very complex tasks with minimal supervision. Thoroughly knowledgeable about specific tasks, processes, or functions, and performs to the organization's best practice standard. Skilled in developing scenarios for analyzing requirements and solutions. May be required to make recommendations on further project developments or to recommend specific system enhancements. Ensures that organization is maximizing the impacts and potential of new systems projects. Experienced in utilizing new methodologies for solving problems and ensuring that systems are in compliance with organizational requirements. Provides technical guidance to other project team members. Develops and recommends organizational process changes to include new solutions and new technology Excellent communication and problem-solving skills. Results of work are technically authoritative. Specific responsibilities will vary according to clients needs.
Subject Matter Expert II	Advanced degree or equivalent	Twelve (12) years experience in functional area in which support will be provided.	Performs tasks with high degree of complexity with minimum supervision. Thoroughly knowledgeable about specific tasks, processes, or functions, and performs to the organization's best practice standard. Skilled in developing scenarios for analyzing requirements and solutions. Experienced in utilizing new methodologies for solving problems and ensuring that systems are in compliance with organizational requirements. Provides technical guidance to other project team members. Develops and recommends organizational process changes to include new solutions and new technology. Results of work are technically authoritative. Specific responsibilities will vary according to clients needs. Twelve (12) years experience in functional area in which support will be provided.



Program Manager	Bachelor's degree or equivalent	Ten (10) years experience managing contracts and/or projects.	Responsible for the administration and complete performance of all phases of a project within the specifications of the contract and in a manner that satisfies the client and fulfills the performance standards of the company. Plans, directs and supervises all technical, fiscal and administrative functions of a project, including coordinating the responsibilities and task assignments of key project personnel. Develops budgets, schedules and plans for the various analytical and engineering involved with the project.
Principal Engineer	Master's degree or equivalent	Ten (10) years experience in a Government or commercial contracting environment. Four (4) years in a supervisory role. Requires proven ability to work independently on complex problems.	Possesses extensive knowledge of engineering concepts, procedures and practices. Requires proven ability to apply complex procedures and practices. Requires proven ability to apply complex scientific and engineering analysis to solve problems. Develops and refines new engineering techniques to enhance quality and productivity. Establishes performance and technical standards. Generates and approves project and testing specifications. Schedules and allocates work. Provides advice and guidance to project team and resolves problems to meet performance and financial objectives. Is the principal technical expert or team lead for technical and non-technical personnel involved in project solutions. May be the point of contact to the customer. Coordinates with project or program manager to ensure the problem solution and user satisfaction.
Subject Matter Expert I	Bachelor's degree or equivalent	Ten (10) years experience in functional area in which support will be provided.	Performs tasks of a moderate degree and difficulty with minimal supervision. Knowledge about specific tasks, processes, or functions and performs to the organization's best practice standard. Analyzes technical and performance risk and cost impacts of approaches and solutions to client problems. Develops and recommends organizational process changes to include new solutions and new technology. May establish performance and technical standards. Generates and approves project and testing specifications. Provides technical guidance to other project team members. Results of work are technically authoritative. Very good communication and problem-solving skills. Specific responsibilities will vary according to client needs.



Project Manager	Bachelor's degree or equivalent	Ten (10) years experience managing contracts and/or projects.	Defines technical systems requirements for the solution of difficult business problems and formulates procedures for resolution. Develops, implements and maintains major systems. Leads major systems development projects and manages the on-going maintenance of groups of related systems. Represents the company in meetings with the Client in the absence of the Program Manager of at his/her discretion. Provides direct supervision over all project personnel and is responsible for the timely and successful delivery of the project in accordance with the client requirements.
Principal Analyst	Master's degree or equivalent	Ten (10) years experience with four (4) years supervisory responsibility.	Leads design of project solutions and manages project. Provides primary point of contact with client and is the senior technical advisor. Brings a broad mix of experience and accomplishment to the project. Provides technical and administrative supervision of personnel performing design and development tasks, including review of work products for correctness, adherence to design concept and user standards, and progress in accordance with schedules. Provides strategic guidance in areas of formulating requirements, analyzing project proposals, recommending optimum approaches and developing system design. Approves recommendations and ensures deliverables meet customer expectations. Formulates specification for developers to use in producing product deliverables.
Analyst III	Bachelor's degree or equivalent	Six (6) years experience in analysis that resulted in the design and development of a large application, recommendation, or specification in a Government or commercial contracting environment. Leadership responsibility as a team member.	Independently works on routine assignments or works with only minimal supervision. Advises project teams. Defines specialized aspects of user's documentation. Performs detailed comparisons of various systems. Prepares inputs to functional specifications and implementation schedules for conversion of smaller applications and subsystems to major applications. Able to gather requirements and systems reports to accommodate internal function groups. Skilled at creating test plans, scripts and scenarios for user acceptance system, unit and integration testing. Experienced at testing system functionality and validating output against expectations. Directs the preparation of major technical reports. Performs technical evaluations and provides technical contributions for proposals. Provides guidance to other technical personnel.



Analyst II	Bachelor's degree or equivalent	Four (4) years experience in analysis that results in the design, development of an application, an analysis report, recommendation, or specification in a Government or commercial contracting environment. Increasing responsibility as a member of a design and development team.	Develops complete specifications and coordinate closely to ensure proper implementation of specification and development of required solutions. Analyzes methods of approach. Independently works on routine assignments or works with only minimal supervision. Plans and directs technical investigations. Performs analysis and devises solutions to complex problems that involve the initiation of research and analysis. Develops new methods to solve advanced problems. Provides comprehensive technical reports and memorandum containing recommendations that may form the basis for major decisions. Directs the preparation of other major technical reports. Performs technical evaluations and provides technical contributions for proposals. Provides guidance to other technical personnel.
Analyst I	Bachelor's degree or equivalent	Zero (0) to two (2) years experience in analysis that results in the design and development of an application, an analysis report, recommendation, or specification in a Government or commercial contracting environment.	Under general supervision, develops plans for project solutions from project inception to conclusion. Exercises analytical techniques when gathering information from users, defining work problems, describing solutions, and developing procedures to resolve problems. Devises and designs requirements for segments of more complex problems, and formulates procedures for their solutions.



Degree/Experience Equivalency*

Degree	Experience Equivalence	Other Equivalence
High School	GED or equivalent + experience gained in an entry-level position.	Technical training in work-related fields or Military Occupational Specialty producing school in work-related fields†
Associate's	High School Diploma + 2 years' relevant experience	Vocational or technical training in work-related fields†
Bachelor's	Associate's + 3 years' relevant experience or 5 years' relevant experience	Professional work-related certification, such as vendor certifications (e.g., Microsoft Windows NT) or Technical training in work-related fields†
Master's	Bachelor's + 3 years' relevant experience or Associate's + 5 years' relevant experience	Professional license, for example, Professional Engineer
Doctorate	Master's + 3 years' relevant experience or Bachelor's + 6 years' relevant experience	

* Multiple degrees at the same level are equivalent to two additional years of experience

† Equivalence of years of relevant experience depends on type, length, and scope of training



Labor Rates

Pricing Escalation – 2.9% Yearly Increase

Labor Categories	Year 10 2/15/2011 To 2/14/2012	Year 11 2/15/2012 To 2/14/2013	Year 12 2/15/2013 To 2/14/2014	Year 13 2/15/2014 To 2/14/2015	Year 14 2/15/2015 To 2/14/2016	Year 15 2/15/2016 To 2/14/2017
Subject Matter Expert III	\$222.95	\$229.42	\$236.07	\$242.91	\$249.96	\$257.21
Subject Matter Expert II	\$145.10	\$149.31	\$153.64	\$158.09	\$162.68	\$167.40
Program Manager	\$115.91	\$119.27	\$122.73	\$126.29	\$129.95	\$133.72
Principal Engineer	\$101.24	\$104.18	\$107.20	\$110.31	\$113.50	\$116.80
Subject Matter Expert I	\$97.97	\$100.81	\$103.73	\$106.74	\$109.84	\$113.02
Project Manager	\$71.09	\$73.15	\$75.27	\$77.46	\$79.70	\$82.01
Principal Analyst	\$65.44	\$67.34	\$69.29	\$71.30	\$73.37	\$75.50
Analyst III	\$55.22	\$56.82	\$58.47	\$60.16	\$61.91	\$63.70
Analyst II	\$43.33	\$44.59	\$45.88	\$47.21	\$48.58	\$49.99
Analyst I	\$37.49	\$38.58	\$39.70	\$40.85	\$42.03	\$43.25